

Investit Pro & Express Training Webinar

Neil Osborne, the creator of Investit Pro and Express will be offering a five part Webinar training program on Investit Pro & Express.

The objective of the Webinar is to enhance your ability to use Investit Pro & Express to:

1. carryout in-depth investment, development and lease analysis and broaden your knowledge
2. show how to use Investit to list, sell and lease real estate during these challenging time
3. What numbers really count when analyzing real estate? ...and what are the implications for helping you list, evaluate and sell investment properties and development sites.

Over the past 12 years Neil has presented seminars on real estate investment, development and lease analysis to real estate associations, commercial boards, CCIM Chapters and will incorporate education into the Investit Webinar series.

Comprehensive workshop manual included.

Session 1. April 26, 2010. 2:00 PM EST, 11:00 AM PST Time 1 hour & 15 minutes

1. Getting started with Investit. Setting up company information, logo, disclaimer statement etc.
2. In-depth income and expense analysis and the valuation of income properties using Analyzer Express & Pro including a review of the features such as User Defined Entry Choice, Goal Seeking, Project comparison report etc. How to re-do the financial statements so that they more realistically reflect the financial performance of the building.
3. Analyzer Case studies. Review, explanation and interpretation of the Financial Measures used to evaluate income properties. Provide an introduction to risk analysis and financial ratios for measuring risk
4. Overview of Calculator programs. How to use the Calculator programs to help your clients make wise financial choices

Session 2. April 27, 2010. 2:00 PM EST, 11:00 AM PST Time 1 hour & 15 minutes

Development analysis and the valuation of land using Developer Quick Proforma including sensitivity analysis. Case studies include a condominium and an office building development

1. Introduction to long term real estate investment analysis using Investor
2. How to use Projection Wizard to project revenue & expenses
3. How to set up different types of mortgages and explore creative financing options
4. Exploration and explanation of the different reports Investor reports
5. How to review your investment analysis to ensure the entries and projections are correct

Session 3. April 29, 2010. 2:00 PM EST, 11:00 AM PST Time 1 hour & 15 minutes

This session will focus on using Investor Pro to analyze more complex investments with multiple tenants and complex lease arrangements.

1. Continuation of session 2
2. Using Projection Wizard to make monthly revenue & expense projections including the application of Free Rent, Rent Caps & Expense Caps and Stops, % Rents, seasonal sales variations etc.
3. Setting up tenants in the Rent Roll

Session 4. April 30, 2010. 2:00 PM EST, 11:00 AM PST Time 1 hour & 15 minutes

Continuation of session 3. Using Investor Pro to carryout long term investment analysis and lease analysis

Session 5. May 3, 2010. 2:00 PM EST, 11:00 AM PST Time 1 hour & 15 minutes

This session will focus on using Investor Pro in creative ways to help you list, sell and lease properties during these challenging times.

1. Sale Lease back case study with recommendations
2. A frame work for exploring creative financing options and structuring commercial real estate investments
3. Lease and lease comparison analysis from a landlord and tenant perspective including and how to creatively structure leases using a case study
4. Buy versus lease analysis

Price: \$69 (Plus GST for Canadians. Doesn't apply to the USA)

To register please call 1-877-878-1828 or send contact information to commercial@investit.ca.